

## CAPABILITY STATEMENT

IDM Products, LLC is a Dallas, Texas-based, minority-owned, distribution and manufacturing company. We are a nationwide distributor of everything for the everyday modern workplace.

IDM is well-positioned to integrate our sourcing and procurement services to vertical markets, including Fortune 500 companies, local, state and federal government, educational institutions, co-ops, media networks and healthcare facilities. With 30-plus distribution centers nationwide, we deliver in 1-3 business days to more than 90 percent of the U.S. We centralize manufacturers and suppliers onto one hub to save you valuable time and resources.

As a supply chain intergrader, whatever needs your business has, our flexible solution will fit your specific requirements. From procurement to sourcing and purchasing, our team has robust experience in backgrounds such as healthcare, JanSan, MRO, procurement, shipping and purchasing. We operate with integrity, providing top-quality brands, inventory-stocked products and the best customer service and pricing to satisfy your needs.

## CORE COMPETENCIES

- Disinfectant Wipes Manufacturing
- eMarketplace Solutions
- Building Maintenance Products
- JanSan
- Foodservice Disposables
- MRO
- Procurement Services
- Supplier Relationship Management
- Logistics
- Healthcare

## DIFFERENTIATORS

- Excellent Customer Service
- On-time Delivery
- Quality Goods and Services
- White-Glove Service Offering
- Nationwide Joint Partnerships
- Leading Manufacturers
- Diverse Product Offerings

## CERTIFICATIONS

- National Minority Supplier Development Council (Certificate DL15020)
- HUB Certification #18326466668900
- DUNS: 116922692
- SAM: Active
- Cage Code 8RKD7

## BUSINESS REFERENCES

- Choctaw Casinos & Resorts
- City of North Richland Hills, TX
- CNN
- Commonwealth of Mass. – Department of Transportation
- Cornell University
- Dallas-Fort Worth International Airport
- Dexcom
- FedEx Office
- Flotek Industries
- ImageFIRST
- JABIL
- Keystone Human Services
- NASA
- San Diego Unified Port District
- SSC Services For Education
- United States Postal Service (USPS)
- University of Kentucky
- University of North Texas (UNT) System

## NAICS CODES

- 423120
- 423210
- 423310
- 423330
- 423390
- 423420
- 423440
- 423450
- 423510
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